

JOE LEWIS

BUSINESS DEVELOPMENT MANAGER // BLUE SPRINGS METALS AND GEORGETOWN METAL PROCESSING



COMPANY

Blue Springs Metals and Georgetown Metal Processing

LOCATIONS

Blue Springs Metals - Blue Springs, MS

Georgetown Metal Processing - Georgetown, KY

SERVICES TO TOYOTA

Tier 1 Blanking and Slitting to Toyota Stamping Suppliers

TOYOTA RELATIONSHIP

Tier 1 since 2013

WEB ADDRESSES:

bluespringmetals.com
georgetownmetalprocessing.com

CERTIFIED



HOW HAS “THE TOYOTA WAY” CHANGED OR IMPROVED YOUR BUSINESS OPERATIONS?

Inherent to the Toyota Way, we are continuously trying to improve our processes every day. We’ve cultivated an open environment where everyone is respected and participates in the discussion. From a Team Member to the President, everyone’s input has weight. While a remarkably simple concept, it has created a powerful foundation for how we move operations and new plans forward.

TELL US ABOUT A COLLABORATIVE BUSINESS RELATIONSHIP WHICH HAS PROVIDED MUTUAL BENEFITS.

Over the years, we’ve developed a strong relationship with The Toyota stamping departments. During our first major model change at TMMMS, Toyota – as well as our teams – needed to develop fully transparent ways of exchanging information across companies. We worked so closely together and with such seamless support that it seemed as if we were the same company. Many of these practices we still hold today, and they continue to provide greater creative input, increased trust, and enhanced stakeholder relationships.

WHAT’S ON THE HORIZON FOR YOUR COMPANY?

Technology. Electrification. Automation.

As many professionals in the automotive world, it seems we are all waiting for that big technology revolution to occur. Or a small one. No matter the size, we need to have the foresight and flexibility so we can adjust accordingly when Toyota or our industry makes a shift.

AS THE SUCCESSOR TO YOUR COMPANY’S FOUNDER, WHAT STEPS HAVE YOU TAKEN TO LEARN / FURTHER DEVELOP THE BUSINESS?

On a micro level, I’ve focused on learning the business from the ground up and developing strong relationships with our customers and suppliers. Thus far, I’ve been involved with all departments and have managed several of them. Understanding the day-to-day operations of what turns the machine is the best foundation for any decision maker.

On a macro level, I am taking time to learn more about how the rest of the world is approaching problems. There are countless companies in the marketplace addressing complicated problems in highly creative ways. By having conversations with those individual leaders, I’m able to learn so much not only about how things are working in our automotive landscape, but across multiple industry sectors.

